

Company **Profile** 

بــــن يعقــوب للتـجـارة ش.م.م BIN YAQOOB TRADING L.L.C



## COMPANY PROFILE DETAILS

- Company Overview
- Vision, Mission Statements and Core Values
- Field of Activities
- Project Quality Statement
- Safety Policy Statement
- Projects History

#### COMPANY OVER VIEW

#### Main Office

 Bin Yaqoob Trading LLC
 31, Rumaila Complex, Wattayah, Muscat, Sultanate of Oman

#### Associate Offices

- Technical Electrical Company LLC.
  Rumaila Complex, Wattayah, Muscat, Sultanate of Oman
- Mazoun Establishment for Trading & Contracting Rumaila Complex, Wattayah, Muscat, Sultanate of Oman



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Bin Yaqoob has a standing arrangements with several world class manufacturers like KONECRANES, OWLSAG and consultants to Supply and provide technical backup for Trading, Turnkey and the EPC project handlers.

Along with Trained Team for Installation Service and Maintenance of Mechanical & Electrical Equipments, Building construction and Maintenance are also carried out.

Company organizing structure is flexible to allow instant formation of project task forces, assignments to construction sites, absorption of additional temporary or permanent staff from associate offices etc to add the basic organogram.

## COMPANY VISION, MISSION AND CORE VALUES

#### VISION

To grow a dependable partner to our customers, a driving force contributing in the growth and development of the industrial and energy sector of Oman by providing quality products and services that shall be dedicated to the protection of public health and environment.

#### **MISSION**

A dependable partner to all our customers A valuable asset to our stakeholders. A driving force in the industrial development. An employer who recognizes and develops talent.

#### **CORE VALUES**

To meet client and customer requirements and projects objectives by promoting team work and by applying high standards of quality, safety and code of conduct.

## FIELD OF ACTIVITIES

BIN YAQOOB Trading and contracting Deal with world class Industrial products and also provides engineering, procurement and construction service in the Oil and Gas, Infrastructure and Power Sector covering Mechanical, Lifting, Structural, Piping, Electrical and Instrumentation Works. The services range from Project Management, Project Planning, and Procurement to fully fledged Construction Execution including Installation, Testing and Commissioning Services.

Bin Yaqoob Trading and Contracting stands as Trader & EPC Contractor and is specialized in the following sectors.

The Project Services are available on modular-type requirements and can provide tailor made solutions attuned to the needs of each client.



#### **PRODUCTS:**

BYT is the authorized Distributor of Konecranes (Finland & Germany) For the Supply of Industrial cranes and Port cranes and Workshop Hoists. Our Organization is well equipped along with trained personnel for the Installation and Maintenance of the Equipments.





### **SERVICE & MAINTENANCE**

- Service and maintenance of all kind of cranes.
  We have Konecranes Trained Service Engineer and Technicians.
- Spare are available for All European Cranes.
  Other Non available Spares are Tailor made suiting the requirement
- BYT handle Annual service contract with many Major Giants in Oman varying from Oil and Gas to Infrastructure.
- BYT is a PDO approved Vendor for Supply and Service of Lifting Equipments in AVME 2.27 for Lifting Equipments.



### HOIST TRAINING PROGRAM:

- Hoist Training Program
- Operator Training Program
- Safety Training Program



### SPARE PART SUPPLY:

Spare part supply of all crane accessories like (Wire rope, Hook, Rectifiers, Contactors, Brake Disc, Pendant Station, Limit Switch, Pendant Cable, Contactors, Frequency Drive, C-Track Festoon System, Anti Collision Device etc,...)



Bin Yaqoob provides a construction management team staffed with highly skilled personnel to supervise the workforce consigned to the construction, installation and commissioning activities.

Bin Yaqoob guarantees that QUALITY and SAFETY is in the forefront of all its initiatives and is embedded in its culture and activities.



Bin Yaqoob & Associates are the Rapidly Growing companies in EPC / OPERATION & MAINTENANCE among other Companies in the following fields:

#### ELECTRICAL

- Substations and transformers
- Switchgears
- RMU's
- Control panels
- LV and HV power cables
- Street lighting installation
- Generator Sets
- Distribution Networks
- Earthing and Lightening System
- Motor control Centers (MCC's)



# INSTRUMENTATION & CONTROLS

- Control Systems (SCADA, PLC'S and DCS)
- ESD and F&G system
- Turbine controls
- Field and process Instrumentation
- Analyzers
- Installation and field commissioning
- Gas and fire Detection
- Motor control Centers (MCC'S)

## MECHANICAL & EQUIPMENT ERECTION

- Piping works
- Pumps and compressors
- Pressure Vessels
- Heaters and Boilers
- Structural Steel Fabrication and Erection
- Piping fabrication and Erection
- Sand Blasting and Painting Works



## **OPERATION AND MAINTENANCE**

- O&M OF Electrical Equipments (Transformers, Switchgears, VFD's, RMU's, Generators etc).
- O&M of Instrumentation and Controls
  (SCADA, PLC, DCS Field Instrumentation etc.)
- Operation and Repair Of Pumps
- Rewinding of motors
- O&M of Potable water and Sewage Treatment Plants



In compliance with ISO 9001:2008, and our corporate Policy statement on quality, Bin Yaqoob management is committed to adopt the Quality requirements during the execution of all phases of the Project.

The aim of the Quality Management Systems is to ensure that all contractual Self and specification requirements are met for the project executed by Bin Yaqoob and to achieve a reliable system of management concerning all activities.

Positioning The Quality Management Systems is applicable to the projects executed by Bin Yaqoob including design, development, procurement, installation, testing, commissioning training and servicing.

## **BYT Selected Clients List**

Major Customer PDO OCC VALE Oman Water & Waste Water Co. MINISTRY OF DEFENCE OMIFCO SUR IPP VEOLIA Cameron – Schlumberger Orpic Sohar Port Oman ING

Royal court Affairs Bahwan Engineering Company Al Turki /Al Tasnim Arabian Industries Gulf Petrochemicals Services Steel Industries Paper Industries Mining Aluminum Industry

## **Modernization & Upgradation**

Apart from our services to Cranes by checklist Byt offers various modernization activities and add on's for various client in Oman, like:

- Inclinometer
- Loose cable sensor
- Overload device cut offs and alarms
- Load Visual Indication with Display
- Radio Remotes
- Movement Alarm
- Limit switches
- Structural Modification
- Dimensions modification & Crane Relocation
- Upgrading Panel and switchgear



## Trainings

#### **Defense Sector**







## Load Test - Assistance

## Renting of Calibrated Loads & Skids



#### Load tests & Assistance



## FAT Facility

#### **Own Test Bays for CP blocks**



#### Own Testing Bay for Monorails



## **PROJECT QUALITY STATEMENT**

Our Quality Assurance and Quality Control department is independent from the other departments of the company and is headed by the QA/ QC Manager.

Furthermore, the QA/QC Manager reports directly to the General Manager of the company. It is our belief that the achievement of the Quality requirements is the responsibility of all personnel involved in the project execution not solely that of QA/QC personnel.

Bin Yaqoob is in a process to become an ISO 9001:2008 certified company. The QA/QC Manager has the full authority and support of the project management to implement the requirements of ISO 9001:2008 and other specific project quality plan and procedures.

## SAFETY POLICY STATEMENT

It is Bin Yaqoob management policy to provide and maintain a safe and healthy work environment at all times.

Our Goal is to prevent occupational accidents, injuries, illnesses or unnecessary environmental damage. These objectives will be achieved by management who shall place accident prevention and the protection of the health and safety of every employee above any other consideration of job operation or administration. Bin Yaqoob shall promote and enforce the development, dissemination, implementation, effectiveness and

improvement of its Health, Safety and Environmental program. HSE policy shall emphasize that every employee and official of the company is unreservedly committed to achieving our ultimate target,

which is ZERO ACCIDENTS, ZERO INCIDENTS, and MINIMUM WASTE.

Objectives of Bin Yaqoob safety programs are: occupational safety standards that must be complied with in compliance with the works related to this Project. unsafe condition and unsafe practices. The success of safety program requires the support and cooperation of every personnel. To achieve accident free work environment it is essential to have complete understanding of safety requirements that are to be practiced in the first place and then apply the proper management and controls to the work to ensure safe work area. Safety encompasses all aspects of risk control involving people, property and equipment. The implementation of such safety measures gives confidence to our clients and general public. Our ultimate goal in issuing this Safety Plan is to reduce exposure of its personnel to hazards thus providing a basis for awareness of safe work practices.

Bin Yaqoob employees and clients benefit from our philosophy -